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## Pennsylvania Horticulture A \$615 Million Industry

According to the 1998 Census of Horticultural Specialties, U.S. producers of horticultural products accounted for \$10.6 billion in sales. Pennsylvania ranked fourth in sales, 6 percent of the U.S. total. The 1998 Census of Horticulture Specialties, conducted by the Pennsylvania Agricultural Statistics Service, provides a wide variety of data relating to methods of production, production expenses, sales, number of operations by size, and area in production.

The primary objective of the horticultural specialties census is to obtain a comprehensive and detailed picture of the horticultural sector of the economy. It is the only source of detailed production and sales data at the state and the national level. The census of horticultural specialties provides detailed statistics to government agencies, academia, nursery and floriculture industries, and others on the size and structure of the horticulture industry for planning, policymaking, research, and market analysis. The census included operations growing and selling \$10,000 or more of horticultural crops in 1998.

Pennsylvania sales relative to the U.S. total.

	<u>U.S. Sales</u>	Pennsylvania Salos
	(\$1,000)	<u>Sales</u> (\$1,000)
Annual Bedding/Garden Plants	1,840,035	58,879
Herbaceous Perennial Plants	262,457	9,519
Potted Flowering Plants	615,771	27,142
Foliage Plants	517,898	4,761
Cut Flowers	519,345	6,307
Nursery Plants	3,155,113	58,482
Unfinished Plants and Propagation Materials	419,276	39,962
Turfgrass sod, Sprigs, or Plugs	841,294	3,888
Cultivated Mushrooms	861,498	340,653
Greenhouse Produced Food Crops	220,137	9,898
Cut Christmas Trees	246,123	20,187
Other Horticultural Products <sup>1</sup>	1,100,351	35,536
Total Sales of Horticultural Products	10,599,298	615,214

<sup>&</sup>lt;sup>1</sup> Other Horticultural Products includes sales of cut cultivated greens; dried bulbs, corms, rhizomes, or tubers; transplants for commercial production; vegetable seeds; aquatic plants; and other horticultural specialties.

To discover the wealth of horticultural and other agricultural statistics available from NASS, including hundreds of commodity production and price reports, or to review a full catalog of NASS products and services, visit the NASS Home Page at <a href="www.usda.gov/nass/">www.usda.gov/nass/</a>. The 1998 Census of Horticultural Specialties, 1997 Census of Agriculture reports, State and County Profiles, Highlights, and a slide show presenting <a href="guick Facts">Quick Facts</a> are accessible by clicking "Census of Agriculture." For other information, e-mail nass@nass.usda.gov or call 1-800-727-9540. To order a printed copy of any NASS report, call the NASS Order Desk at 1-800-999-6779.